

Sentiment Analysis for Brands on Twitter

by Ameet Ranadive, Product Mgmt

3 Goals for Using Sentiment Analysis on Twitter

- Make
- Market
- Measure

Make: Glean product/service insights

- Walmart Labs: Users
 Tweet about lollipop
 shaped cakes from
 Starbucks
- Introduce pop-shaped cake makers
- Expanding inventory for holidays





Market: Weave Twitter data into ad creation

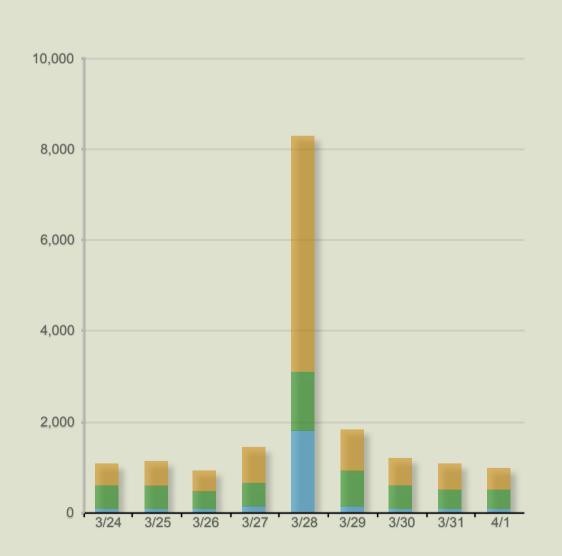




- Samsung: Users Tweeting about adapters, screen size, 4G for iPhone
- TV commercial: The Next Big Thing is Already Here
- Viral video: > 16m views

Measure: Mention volume, sentiment post-campaign

- Auto manufacturer ran Promoted Trend
- Mention volume: 759%
 increase in mentions, 87%
 higher than norm
- 12% increase in positive sentiment



Neutral

Positive

Negative

Future Opportunities

- More automated
- More real-time
- Connect to business KPIs